

MB Global Foods Inc. – Vaudreuil-Dorion, QC

MB Global Foods, a dynamic, import/export company specializing in frozen fruits and vegetables marketed worldwide is looking for a Junior Sales Representative. To succeed in this role, the candidate will handle the following responsibilities and qualifications:

Responsibilities:

- Research and develop a new portfolio of both customers and suppliers.
- Keep daily communication via both telephone and email of potential clients/vendors.
- Generate new monthly sales activity.
- Promptly resolve potential claims and customer inquiries.
- Work closely with Logistics and Vendor compliance to ensure products are delivered on time and within spec.
- Effectively monitor and communicate market trends to customers, suppliers, and members of the sales team.

Advantages:

- Benefits available upon completion of probationary period.
- Competitive salary based on experience.
- Bonus plan (based on Individual / Company performance).
- 2 weeks vacation
- Paid company mobile phone
- Opportunity for advancement within company.
- Participation in social events.
- Team oriented, creative, and innovative company.
- International Travel as required.
- Summer Hours

Requirements:

- 1-3 years experience in customer service and or sales.
- Attention to detail and capable of prioritizing workload in a fast-paced environment.
- Fluent in English and French. Spanish/Chinese is considered an asset.
- Strong interpersonal and communication skills (both oral and written).
- Ability to work independently and in a team.
- Proficiency in Microsoft Office.
- Experience with SAP Business One considered an asset.

Please send your CV to hello@mbglobalfoods.com and note that while we appreciate all applications, only those being considered will be contacted.